BERKSHIRE BANK

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		CPP Disbursement Date 12/19/2008		Cert 23621	
Selected balance and off-balance sheet items		2009 \$ millions		2010 \$ millions	
Assets		\$2,667		\$2,845	6.7%
Loans		\$1,966		\$2,143	9.0%
Construction & development		\$133		\$152	14.5%
Closed-end 1-4 family residential		\$636		\$664	4.4%
Home equity		\$212		\$226	6.9%
Credit card Credit card		\$0		\$0	
Other consumer		\$80		\$40	-49.5%
Commercial & Industrial		\$187		\$281	50.3%
Commercial real estate		\$659		\$716	8.6%
Unused commitments		\$452		\$495	9.5%
Securitization outstanding principal		\$0		\$0	
Mortgage-backed securities (GSE and private issue)		\$197		\$173	
Asset-backed securities		\$0		\$0	
Other securities		\$183		\$192	
Cash & balances due		\$26		\$25	-4.6%
Residential mortgage originations					
Closed-end mortgage originated for sale (quarter)		\$28		\$40	
Open-end HELOC originated for sale (quarter)		\$0			
Closed-end mortgage originations sold (quarter)		\$26		\$42	64.5%
Open-end HELOC originations sold (quarter)		\$0		\$0	
Liabilities		\$2,323		\$2,491	7.2%
Deposits		\$2,012		\$2,221	
Total other borrowings		\$291		\$245	
FHLB advances		\$291		\$245	
Equity		40.4		4054	3.0%
Equity capital at quarter end		\$344			
Stock sales and transactions with parent holding company (cumulative through calendar year)		\$1		-\$1	NA
Performance Ratios					
Tier 1 leverage ratio		7.9%		8.0%	
Tier 1 risk based capital ratio		9.5%		9.3%	
Total risk based capital ratio		10.7%		10.6%	
Return on equity ¹		-26.7%		4.8%	
Return on assets ¹		-3.6%	0.6%		-
Net interest margin ¹		3.1%		3.3%	
Coverage ratio {(ALLL+Alloc transfer risk)/Noncurrent loans)}		82.0%		216.0%	
Loss provision to net charge-offs (qtr)		124.1%		103.2%	
Net charge-offs to average loans and leases ¹		6.3%		0.4%	-
¹ Quarterly, annualized.					
	Noncurre	nt Loans	Gross Ch	Gross Charge-Offs	
Asset Quality (% of Total Loan Type)	2009	2010	2009	2010	
Construction & development	7.5%	1.4%	5.2%	0.0%	
Closed-end 1-4 family residential	0.5%	0.5%	0.3%	0.0%	_
Home equity	0.1%	0.4%	0.5%	0.0%	-
Credit card	0.0%	0.0%	0.0%	0.0%	-
Other consumer	0.2%	0.5%	0.5%	0.5%	
Commercial & Industrial	1.7%	0.6%	2.7%	0.3%	-
Commercial real estate	3.3%	0.9%	2.4%	0.1%	
Total loans	2.0%	0.7%	1.6%	0.1%	_